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Companies Across the Globe Continue to Choose Sun Systems to Power Rock Solid Enterprises



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From Financial and Legal Professionals to Animated Film Producers, Broadcast Companies to Governments, Enterprises in North America, South America, Europe, Asia and Australia Select Sun Solutions

SANTA CLARA, Calif., Jan. 20 /PRNewswire-FirstCall/ -- Sun Microsystems, Inc. (Nasdaq: **SUNW**) today announced more than 30 customers have selected Sun for solutions as diverse as mainframe migration and data warehousing, to 3D animation rendering and Customer Relationship Management (CRM). Financial institutions, telecommunications providers, governments, retailers, manufacturers and universities around the world chose Sun products and services to increase application efficiency, secure large amounts of data and respond to market and business needs.

"Sun continues to focus on creating the technologies and business solutions that give our customers a competitive edge," said Jonathan Schwartz, president and chief operating officer at Sun Microsystems, Inc. "Our competitors that believe technology no longer matters have long since turned their focus to flat panel TV's and consumer appliances -- while we continue to drive down the cost of datacenter operation, drive up the efficiency of network operations, and open more opportunity to secure and simplify businesses worldwide."

Recent customers around the world choosing Sun include:

Channel 7 (Australia) -- A major Australian television broadcaster, Channel 7, successfully completed a mainframe migration to Sun Solaris(TM) servers and storage with the help of Sun datacenter readiness and installation services.

Compania De Cervecerias Unidas (CCU)-- This Chilean beverage company opted for a total end-to-end solution with the Sun StorEdge(TM) 6920 system.

Dygra Films -- A leading European 3D computer-animated film production company, Dygra Films, chose Sun Microsystems for its grid farm computing solution for compute-intensive rendering applications and 3D animation. The Sun solution that improved production during the rendering process by 50 percent and removed a 3D animation processing bottleneck included both Opteron(TM)- and UltraSPARC(R)-based servers, the Solaris 10 operating system and Sun StorEdge storage products.

Far Eastone Telecom -- Looking for help with video streaming, server consolidation and mobile number portability, Taiwan's third largest mobile operator selected Sun Fire(TM) 6900 and Sun Fire2900 servers.

Filogix Inc. -- Canada's premier provider of electronically enabled business solutions to the real estate and mortgage-related industries, Filogix:

Inc. invested in the 64-bit UltraSPARC IV-based Sun Fire V890 server to deliver a range of hosted services to financial services clients across the country.

Ford Werke GmbH -- Ford Germany is creating classic CAD and next-generation CAD environment for designing cars and components using Sun workstations.

Fortis Bank Netherlands -- Fortis Bank in the Netherlands provides a substantial package of financial services to retail customers and businesses. Employing 2 Sun Fire 25K servers running Solaris OS, Fortis Bank provides a flexible, mission critical compute platform for several merchant bank activities. This solution is architected in a twin centre concept providing full redundancy for 24 x 7 operations.

LVA Rheinprovinz -- Responsible for the pensions of 6.6 million workers in the largest German state, Nordrhein-Westfalen, LVA Rheinprovinz selected Sun for a digital archiving project of 1.2 million files or 100 million pages. Requiring the highest level of data integrity and optimization of processes, LVA selected Sun Solaris servers, storage and implementation services.

Nottingham University -- Nottingham University, a leading European Marie Curie center training students from across Europe in cancer research and care, selected Sun to build a 500-plus-node central compute grid. This central grid facility with over three Teraflops of peak computational performance complements existing departmental grids and can be accessed transparently by multiple research departments as well as by commercial partners.

OfficeMax -- OfficeMax, a leading supplier of office products and services to businesses of all sizes and to consumers, recently purchased new Sun systems for additional computing capacity and added throughput performance as part of its refresh and upgrade for its SAP solutions. OfficeMax purchased (2) Sun Fire 25K, and (14) Sun Fire V1280 servers for one of the largest retail implementations in the world run entirely on Sun systems. Sun systems will power more than 1,000 retail stores while also supporting the OfficeMax.com e-commerce application. OfficeMax is migrating from previous Sun systems to accommodate future business growth, and has stayed with Sun technology for the last eight years as a commitment to the Sun and OfficeMax relationship.

St. Francis Xavier University -- Nova Scotia's St. Francis Xavier University, one of Canada's leading educational institutions, enhanced its high performance computing environment with a Sun Fire V20z Opteron-based grid system, running the Solaris 10 operating system.

SFR -- This leading French mobile communications provider invested in Java Enterprise System (JES).

Sonnenschein, Nath & Rosenthal LLP -- A global leader in innovative legal services, Sonnenschein selected the Sun StorEdge 6920 system to consolidate their storage for increased manageability and efficiency, while maintaining a high degree of reliability and protection of their data assets.

Stadtwerke Trier -- This German utility company's investment in the Sun StorEdge 6920 system helped reduce administration costs, increase efficiency, and manage more effectively in an SAP environment.

Stanford Linear Accelerator Center (SLAC) -- One of the world's leading fundamental science research laboratories, Stanford Linear Accelerator Center, purchased nearly three hundred Sun Fire V20z servers to be used in advanced research projects funded by the U.S. Department of Energy.

Taiwan Semiconductor Manufacturing Company (TSMC) -- A leading Integrated Circuit foundry in the world, TSMC elected to embed the Sun Java Enterprise System into a solution for a new customer claim system in its popular customer portal, TSMC Online.

Talkline GmbH & Co. -- Seeking to reduce total cost of ownership by modernizing its storage landscape, this German mobile telecommunications company is running its financial and billing applications on Sun.

Swedbank -- One of the largest retail banks in the Nordic region, Swedbank will utilize three Sun Fire 6900 servers (in conjunction with Solaris 10 Operating System container technology) while incorporating Sun's pay-per-use metering technology within its data center to lower the total cost of ownership of its UNIX(R) infrastructure.

Additional customers investing in Sun solutions include Bank of Shanghai, Sun Hung Kai Securities Ltd. (top Hong Kong securities firm), Bankinter, Cabildo de Tenerife, China Unicom, El Mercurio, Government of Aragon, Nanjin Local Tax, O2 Germany GmbH & Co., Taiwan National Health Institute, University of Deusto, University of Granada and Politecnica de Valencia.

About Sun Microsystems, Inc.

Since its inception in 1982, a singular vision -- "The Network Is The Computer(TM)" -- has propelled Sun Microsystems, Inc. to its position as a leading provider of industrial-strength hardware, software and services that make the Net work. Sun can be found in more than 100 countries and on the World Wide Web at <http://sun.com>.

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